

September 18, 2017

To: All Thermo Fisher Scientific Portable Analytical Instruments Customers

Re: New Field and Safety Instruments business

Dear Valued Customer:

We are pleased to inform you about the formation of our new **Field and Safety Instruments (FSI)** business, which combines our Portable Analytical Instruments (PAI) and Radiation Measurement and Security Instruments (RMSI) products and services into one business.

Bringing together PAI and RMSI enables us to better serve our customers through a more complete offering and tighter collaboration across our sales, marketing, and product development teams. This will allow us to deliver a more unified customer experience and increased speed in delivering new and improved products.

We remain committed to our customers, products, and services and you will continue to do business with us as you have in the past. **Your sales, service, and support processes and contacts will remain the same.** In addition, Thermo Scientific Portable Analytical Instruments will continue as the official legal entity and as a result contracts, purchase orders, and invoices will remain the same.

We want to thank you for your business and support and we will continue working hard to earn your business each day.

If you have any questions, please do not hesitate to contact your Thermo Fisher representative for more information.

Sincerely,

Denzil Vaughn
Director, Marketing
Field and Safety Instruments